

# PHASE CHANGE CONVERTERS

Phase Changer International Pty. Ltd, and  
Phase Changer Pty Ltd (also trading as Phase Change Converters)  
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**18 September 2009**

## **Official Statement Regarding Vietnam, Cambodia and Laos Distribution**

This is to advise of the real status of distribution of Phase Changer Converter products in Vietnam, Cambodia and Laos. Khang Think Corporation have entered into a 5 year exclusive distribution agreement in these territories, effective 1<sup>st</sup> September 2009.

The previous distributor, Philip Le of Phase Changer Asia Pacific Pty Ltd, is a past distributor only of our company, and does not have the authority to sign any agreement for distribution of our products. Philip Le has not had a valid distribution agreement with us since November 2008. His business is not the manufacturer and never has been. The registration of the company Phase Changer Asia Pacific Pty Ltd, was done by Philip Le without consulting with us at all. We believe Philip Le has purposely confused the market in these territories by making claims that he is the manufacturer and/or owns a part of our Australian and International business. This is not true.

Phase Change Converter products are designed and manufactured by Phase Changer International Pty Ltd and Phase Changer Pty Ltd in the Australian market. The Intellectual Property is owned by Phase Changer International Pty Ltd.

Khang Think Corporation, in cooperation with ourselves are now the exclusive distributors in these territories. Good levels of stock is now being manufactured for shipment to Vietnam very soon. Factory trained staff from Khang Think will provide all technical support and warranty support. There is no risk to the customer by dealing with Khang Think Corporation.

We are very pleased with developments in the territory and look forward to a long association with Khang Think Corporation.

If you have any questions regarding this, please feel free to contact me directly via the details listed above.

Yours faithfully



Mark Bridgman  
Managing Director  
Phase Changer International Pty Ltd  
and  
Phase Changer Pty Ltd (also trading as Phase Change converters)